

Strictly private & confidential

OpCo Regional Subgroup Individual Banker Summary Managing Directors

November 21, 2003



CONFIDENTIAL

DB 000117

Corporate Finance - Americas
MD-Director - P&P Summary Sheet

Individual Information		Employee A	
Name		Managing Director	
Title		Media	
Industry/Product Group		REDACTED	
Area of Focus			
Rankings			
2003 Regional Opco Composite Bucket		B+	
- Qualitative		A	
- Quantitative		-	
- Cultural		-	
2003 Group/Product Head Ranking		-	
2003 Opco Ordinal Ranking		[tbd]	
2002 Comp Bucket		A	
Guarantee 2003 (Y/N)		No	
Financial Summary (a)			
Revenue (euro)		Franchise	GCF
Controlling Revenue (Nov 14th)		48,292	46,552
P&S Revenue (Sept 30)		11,056	10,805
BPd (Q3 2003)			
Market Fees (Wallet)		79	
DB Market Share		1%	
DB BPd Revenue		0.6	
Coverage Wallet Meets Target (>112.5)		NO	
			Ranking (GCF rev by Title) (b)
			na
			na

(a) See attached deal detail

(b) Ranking CAG or Product or Sponsor Specific

Employee A

Corporate Finance - Americas
MD-Director - P&P Summary Sheet

Individual Information		Employee B	
Name		Managing Director	
Title		Media	
Industry/Product Group		Broadcasting, Outdoor Yellow Pages, Publish	
Area of Focus			
Rankings			
2003 Regional Opco Composite Bucket		B-	
- Qualitative		B	
- Quantitative		B	
- Cultural		B	
2003 Group/Product Head Ranking		1 of 6	
2003 Opco Ordinal Ranking		[tbd]	
2002 Comp Bucket		B	
Guarantee 2003 (Y/N)		No	
Financial Summary (a)			
Revenue (euro)		Franchise	GCF
Controlling Revenue (Nov 14th)		30,021	26,290
P&S Revenue (Sept 30)		3,162	2,661
			Ranking (GCF rev by Title) (b)
			7 of 41
			12 of 41
BPdD (Q3 2003)			
Market Fees (Wallet)		67	
DB Market Share		5%	
DB BPdD Revenue		3.6	
Coverage Wallet Meets Target (>112.5)		NO	

(a) See attached deal detail

(b) Ranking CAG or Product or Sponsor Specific

Employee B

Corporate Finance - Americas
MD-Director - P&P Summary Sheet

Individual Information		Graves, Daniel B.	
Name		Managing Director	
Title		Media	
Industry/Product Group		Broadcasting, Cable TV, Content	
Area of Focus			
Rankings			
2003 Regional Opco Composite Bucket		D	
- Qualitative		C	
- Quantitative		C	
- Cultural		D	
2003 Group/Product Head Ranking		5 of 6	
2003 Opco Ordinal Ranking		[tbd]	
2002 Comp Bucket		C	
Guarantee 2003 (Y/N)		No	
Financial Summary (a)			
Revenue (euro)			
Controlling Revenue (Nov 14th)		Franchise	Ranking (GCF rev by Title) (b)
P&S Revenue (Sept 30)		2,467	2,432
		403	34 of 41
			32 of 41
BP&D (Q3 2003)			
Market Fees (Wallet)		50	
DB Market Share		7%	
DB BP&D Revenue		3.4	
Coverage Wallet Meets Target (>112.5)		NO	

(a) See attached deal detail

(b) Ranking CAG or Product or Sponsor Specific

Corporate Finance - Americas

MD-Director - Deal Sheet and Pipeline

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Corporate Finance - Americas
MD-Director - P&P Summary Sheet

Individual Information Name _____ Title _____ Industry/Product Group _____ Area of Focus _____		Employee C Managing Director Media Cable TV, Entertainment, Towers	
Rankings 2003 Regional Opco Composite Bucket - Qualitative - Quantitative - Cultural 2003 Group/Product Head Ranking 2003 Opco Ordinal Ranking 2002 Comp Bucket Guarantee 2003 (Y/N)		B B C C 4 of 6 [tbd] B No	
Financial Summary (a) Revenue (euro) Controlling Revenue (Nov 14th) P&S Revenue (Sept 30) BPd (Q3 2003) Market Fees (Wallet) DB Market Share DB BPd Revenue Coverage Wallet Meets Target (>112.5)		Franchise 2,497 845 111 3% 3.3 NO GCF 1,176 422	
		Ranking (GCF rev by Title) (b) 37 of 41 31 of 41	

(a) See attached deal detail

(b) Ranking CAG or Product or Sponsor Specific

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Corporate Finance - Americas
MD-Director - P&P Summary Sheet

Individual Information Name Title Industry/Product Group Area of Focus		Employee D Managing Director Media TV Broadcasting, Cinemas	
Rankings 2003 Regional Opco Composite Bucket - Qualitative - Quantitative - Cultural 2003 Group/Product Head Ranking 2003 Opco Ordinal Ranking 2002 Comp Bucket Guarantee 2003 (Y/N)			
		C B C B 6 of 6 [tbd] C No	
Financial Summary (a) Revenue (euro) Controlling Revenue (Nov 14th) P&S Revenue (Sept 30) BPd (Q3 2003) Market Fees (Wallet) DB Market Share DB BPd Revenue Coverage Wallet Meets Target (>112.5)			
		Franchise 4,036 838 48 24% 11.5 NO	Ranking (GCF rev by Title) (b) 29 of 41 26 of 41 GCF 3,460 727

(a) See attached deal detail

(b) Ranking CAG or Product or Sponsor Specific

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Corporate Finance - Americas
MD-Director - P&P Summary Sheet

Individual Information Name _____ Title _____ Industry/Product Group _____ Area of Focus _____		Employee E Managing Director Media	
Rankings 2003 Regional Opco Composite Bucket - Qualitative - Quantitative - Cultural		D B D B	
2003 Group/Product Head Ranking 2003 Opco Ordinal Ranking		3 of 6 [tbd]	
2002 Comp Bucket		B	
Guarantee 2003 (Y/N)		No	
Financial Summary (a) Revenue (euro) Controlling Revenue (Nov 14th) P&S Revenue (Sept 30)		Franchise 37 -	GCF 11 -
BPaD (Q3 2003) Market Fees (Wallet) DB Market Share DB BPaD Revenue Coverage Wallet Meets Target (>112.5)		95 0% 0.2 NO	Ranking (GCF rev by Title) (b) 41 of 41 41 of 41

(a) See attached deal detail

(b) Ranking CAG or Product or Sponsor Specific

